

Blue Saffron

Managed IT



Mobile

Why Blue Saffron Mobile?

Increased mobility should mean greater opportunities, not a bigger headache! Blue Saffron offer an independent analysis of your current mobile telecommunications spend and recommendations that demonstrate our commitment to clear and transparent pricing, intelligent customer service and great value.

More flexible working practices can boost efficiency, increase customer satisfaction and reveal new business opportunities: which is why research indicates seven in every 100 employees are now issued with a mobile handset. However, the widespread use of mobile phones has brought problems of control and expenditure. Many companies can pay up to a third more than necessary for their mobile usage.

The total costs involved in owning and operating the infrastructure to support a mobile employee can be hard to measure and difficult to monitor. Just consider some of the complex issues in managing a fleet of mobile phones:

- How many of your employees are equipped with mobile handsets? Do you know who they are, and where they are based? Exactly how many different mobile service providers does your company have to deal with?
- Do you know how many handsets are not actually in use, and for which the line rental is still being paid?
- Are you aware of the number of new handsets being ordered on a regular basis, while unused ones languish in cupboards?
- Are time and resources wasted in managing phone contracts with multiple networks?
- Can you monitor and control the time spent by your employees on personal calls?

In today's business world, mobile communications are critical to success. But a mobile fleet that is difficult to monitor or where the costs are hard to identify can seriously hamper the benefits of business mobility. Blue Saffron fully understands the challenges of cost control and service in the mobile market.

What is Blue Saffron Mobile?

It's a service which will help you reduce complexity, cut costs, save time and free up resources, delivering:

- An independent and detailed analysis of the call and usage patterns of your existing mobile communications;
- Recommendations on improving your current mobile service infrastructure – including a review of your current service.
- Mobile device management – a suite of programs designed to secure mobile devices.
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What are the benefits?

Benefits include:

- A business tariff tailored to your business needs – designed to provide greater value;
- Consolidation of contracts and the opportunity to obtain economies of scale;
- Greater control of expenditure, repair and the asset management processes.

Customer Service

Ofcom-published research regularly cites the most important aspects of mobile service are quality of connection and coverage, cost and significantly, customer and after sales service. Blue Saffron Mobile provides access to specialist teams dedicated to mobile service transfer, repair, maintenance and support.

Independence and Industry Knowledge

Blue Saffron has strong relationships with mobile service providers but prides itself on independent advice. This fact, combined with extensive industry knowledge, enables us to identify the best possible terms and conditions, deals, discount and savings opportunities. Importantly, solutions can be tailored to your specific business.

We package, price and bill our services clearly and simply, with a unique commitment to intelligent customer service. Our independence makes sure we are completely impartial and can leverage our stable of world-class suppliers to meet your needs.

What next?

To arrange a Blue Saffron Mobile audit for your business, get in touch so we can discuss your requirements and provide a proposal for your audit.